VIRTUAL SITE SELECTOR VISIT

RADIUS INDIANA

DISCOVER

SOUTHERN INDIANA™

SMALL TOWN CHARM, WORLD CLASS EXPERIENCES

Today's Outline

Topic Highlights

Quality of Place Video
Introductions
Box Openings
About the Region
Strengths
Our Industries
About Indiana
Questions

Radius INDIANA
ECONOMIC DEVELOPMENT IN SOUTHERN INDIANA

JEFF QUYLE

Radius Indiana
President & CEO

KEELEY STINGEL

Radius Indiana
VP, Talent Attraction
and Retention

ED COLE

Dubois Strong
Executive Director

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Meet the Team

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IT DOESN'T MATTER WHO SCORES THE POINTS, IT'S WHO CAN GET THE BALL TO THE SCORER.

LARRY BIRD,
NATIVE OF FRENCH LICK,
INDIANA

LOCATED IN THE RADIUS REGION

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The Radius Region

Geographic Position

NEARBY METROS

LOUISVILLE
INDIANAPOLIS
CINCINNATI
NASHVILLE
ST. LOUIS
CHICAGO
COLUMBUS
MEMPHIS
CLEVELAND
DETROIT
MILWAUKEE
CHARLOTTE
KANSAS CITY
ATLANTA

The Radius Advantage

Intro to the Region

- Midwest
- Located between UPS and FedEx hubs & Two International Airports
- Framed by interstates I-65, I-64, and I-69
- I-69 Corridor-the nation's largest new terrain of infrastructure project
- Home to NSA Crane and state-certified WestGate@Crane Technology Park
- 40,000-sq-ft spec-shell building with rail cross dock. Washington, IN at I-69
- 91 available sites, with multiple Shovel Ready Sites

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ABOUT

221,548

People in the Radius region

$111,272

Median Home Value

8.0%

Lower cost of living than national average

108,015

Total Workforce

25.2 minute

Average Commute

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Our commuters are ready to work in the Radius region!

108,015

TOTAL WORKFORCE

APPROXIMATELY 11.5% (19,248) OF WORKERS IN THE RADIUS COUNTIES COULD RETURN TO THE REGION WITH NEW BUSINESS

6,718

COMMUTE TO BLOOMINGTON, IN

5,367

COMMUTE TO LOUISVILLE, KY

1,053

COMMUTE TO INDIANAPOLIS, IN

866

COMMUTE TO VANDERBURGH/GIBSON COUNTY, IN

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KEY INDUSTRIES

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MANUFACTURING

20,579 people employed in manufacturing (22% of total workers)

2.75 Manufacturing Location Quotient for the Region.

60.26 is Radius' Manufacturing Index (RMI) has risen each of the past 3 years, outpacing the state of Indiana's RMI: 58.05

AGRIBUSINESS

1.1 million acres of agricultural land; accounts for 48% of state's chicken sales and 22% of the state's cattle inventory

6% of the workforce are employed in agriculture

11% of all poultry sales in Indiana came from the Radius region in 2018.

Location quotients in the ag sector include :
52.22 for Turkey Production,
13.61 for Poultry & Egg Production,
7.04 for Hog & Pig Farming, and
9. 2 for Grain & Oilseed Milling.

DEFENSE

$2billion annual business base for Crane pours more than $2M a day into the Indiana economy.

4th highest concentration of STEM-related professionals in the nation (Martin County).

Home to more than **80** Defense Industry Contractors.

3rd largest Navy Base in the world: NSA Crane

More than **600** government and contactors employed in Cyber security.

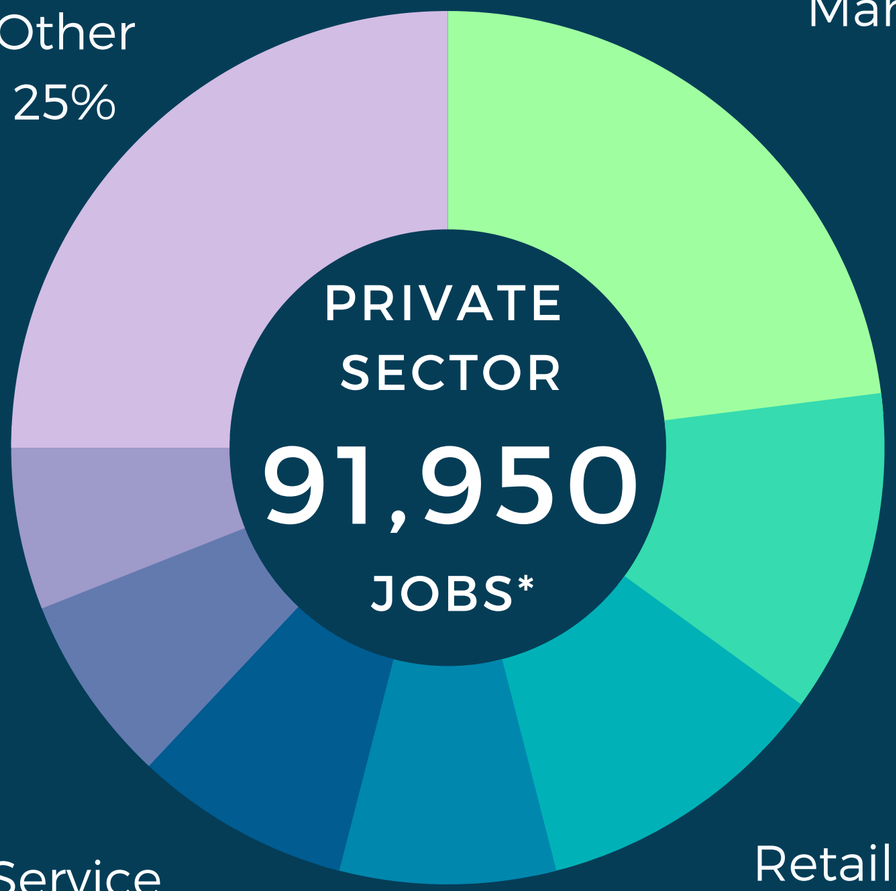
TOURISM

$301.3 million spent on tourism in the region.

3,319 people directly employed in tourism in the region.

3.7% total tourism spending growth.

JOBS



Other
25%

Manufacturing
23%

Educational Services
6%

Health Care
12%

Construction
7%

Accommodations & Food Service
8%

Retail Trade
11%

Public Administration
8%

*Federal defense employees not included in chart

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DEFENSE OPPORTUNITIES

BIG DATA ANALYTICS, ARTIFICIAL INTELLIGENCE & MACHINE LEARNING

Becoming a cross-cutting need across Crane's focus areas of Strategic Missions, Electronic Warfare and Expeditionary Warfare

Advancing sensor data fusion for battlefield decision-making, modeling and stimulation, digital engineering and other new paradigms for mission areas

Major workforce implications

Significant presence in both NISE projects and CRADAs with universities

Helping to attract additional defense contractors to the region

Lots of overlap in technologies being used in commercial markets

MODERNIZATION OF STRATEGIC ELECTRONICS

A key niche of NSWC Crane as part of modernization of the nuclear triad

Higher standards for maturity and reliability of radiation hardened micro-electronics beyond need for space-related applications

Requires significant new collaborations and capabilities, such as:

- Advances in design at the nanoscale - likely involve a consortium of midwestern universities
- Enhanced testing and evaluation capabilities, such as for single event effects
- Public and private investments in electronic fabrication and packaging

TRUSTED MICROELECTRONICS

Driven by fact that most semiconductor manufacturing and packaging is done offshore

New technologies needed for:

- Anti-tamper technologies
- Counterfeit detection
- Component performance testing
- Cybersecurity

Active use of CRADAs for new technologies (computer vision, computation microscopy) and validating new methods

IN3 through the Achieving Scientifically Secured User Reassurance in Electronics (ASSURE) program has awarded a $2.3 million across 9 projects involving Purdue, IU and ND

Area of significant commercial interest and need

HYPERSONICS

Major area of national defense investment

Authorization and appropriation being considered for a new Joint Hypersonic Technology Office

- Location still to be decided

NSWC Crane has a key role in DoD Hypersonics Development, spanning:

- Systems engineering
- Testing and evaluation, including a new underwater test facility
- Operational development

Likely to attract additional defense contractors to the region to collaborate with NSWC Crane

New university collaborations also likely as part of the new Joint Hypersonic Technology Office

RADIUS INDIANA WORKFORCE EFFORTS

2020

HIGHER ED PARTNERSHIPS

Ivy Tech and Eleven Fifty Academy partnerships to deploy cyber security and coding training

VETERANS RECRUITMENT

Initiative underway and expanding through search and social and now to be coupled with relocation incentive

CATAPULT

Training for manufacturing upskilling arriving at Vincennes University, Jasper Campus, Spring 2021

CONSTRUCTION TRADES

Intro to construction trades training through Indiana Construction Roundtable Foundation to begin Spring of 2021

WAGE & BENEFITS SURVEY

2018 report available, 2020 update underway

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INCENTIVES

- Tax Increment Financing (TIF)
- Tax Abatement
- New Market Tax Credit
- Five Opportunity Zones

Regional Impact Fund (RIF)

Only Deal-Closing Fund in Indiana

+$3 MILLION

distributed by the
Regional Impact Fund

- Infrastructure
- Workforce Training
- Equipment Purchases
- And more

SCOPE OF ACTIVITY

- Locally controlled
- Small board
- Quick decisions

County Spotlight

Dubois County

72.23
State Rd 162
1 mile
Industrial Bypass Road
Knu Design Center
AT Transportation
Best Home Furnishings
Best Home Furnishings
Best Home Furnishings
Industrial Bypass Road
I-64
2 miles

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Interstate Sites & Certified Sites

Washington, IN I-69 | Verisite Certified

Crawford County, IN I-64 | State Certified

Mitchell, IN | Verisite Certified

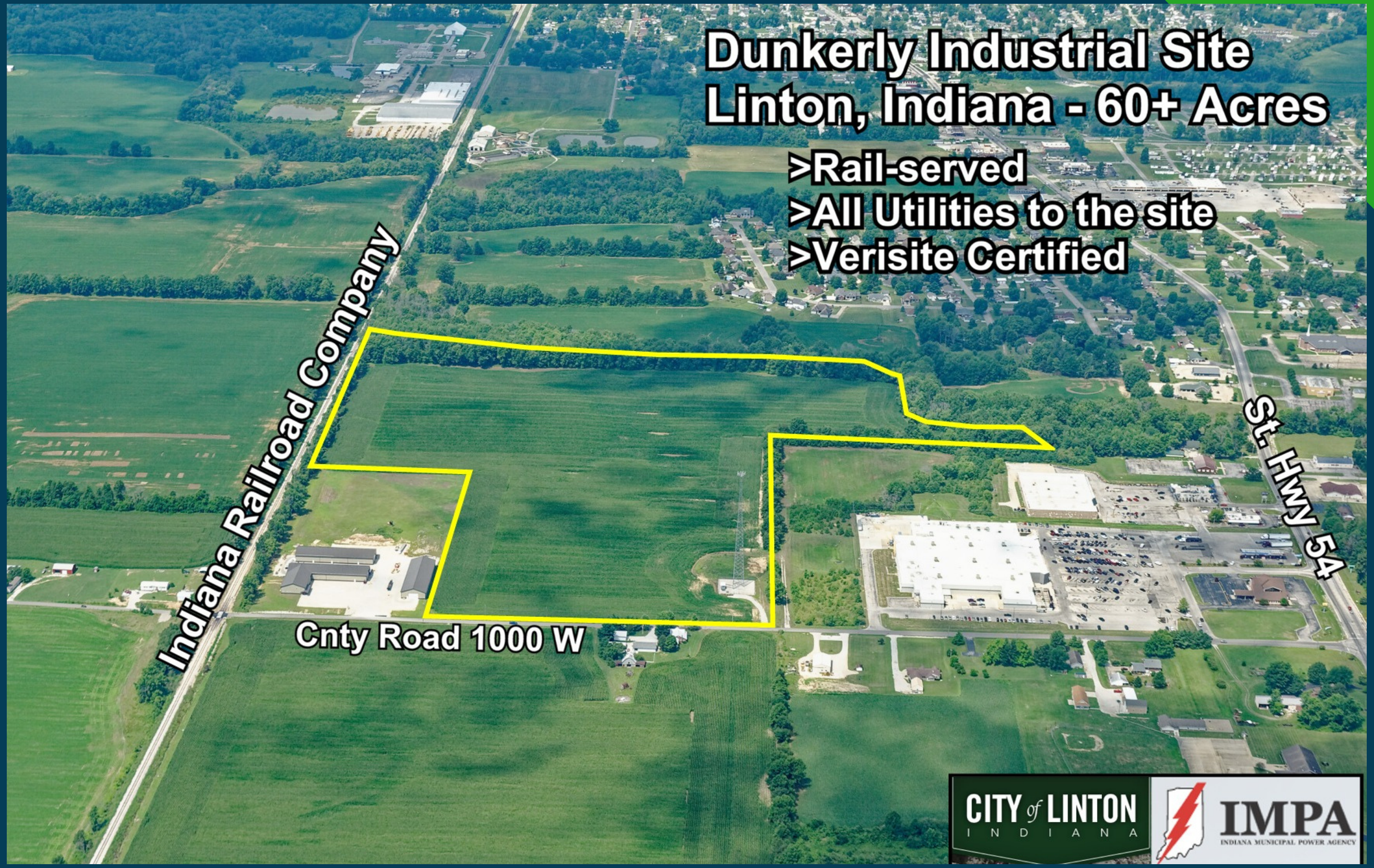
Linton, IN | Verisite Certified

Washington Indiana
Billings Crossroads Site
183 Acres Zoned Light Industrial
N
CSX Rail
U.S Highway 50/150
Interstate 69 - Exit 62

Washington 2
Industrial Site
47 Acre CSX Rail-served Site
Zoned Light Industry
15" Sewer
12" Water
Three Phase Power
40,000 SF
Spec Bldg w/ Rail
U.S Highway 50/150
CSX Rail
N
Interstate 69 - Exit 62

N
Downtown Louisville - 35 miles
Interstate 64
SIMCO
JASPER ENGINES & TRANSMISSIONS
100% Associate Owned
20 acres
Tract D 22 acres
18 acres
Tract C
14 acres
Tracts A & B
58 acres
Interstate Frontage
78 acres
MENKE
State Hwy 66
Leavenworth Industrial Park
@ Interstate 64, Exit 92
Crawford County Indiana
State Certified Shovel Ready Sites

Lehigh Cement 2021
Expansion Project -
$600,000,000
Sold
Lot Size - 7.5 Acres
Suitable for 60,000 SF
Building
Lot Size - 11.5 Acres
Suitable for 150,000+ SF
Building
Lot Size -
2.5 Acres
Lot Size - 9.3 Acres
Suitable for 100,000+ SF
Building
Lot Size - 14 Acres
Suitable for 200,000+ SF
Building
LAWRENCE
COUNTY
ECONOMIC
GROWTH
COUNCIL
Open Wheel Ads
Marketing Firm
Sold
Sold to Nelson Industrial -
Retail Distribution Hub
Mitchell, IN
Municipal Industrial Park
All Utilities in Place
1.5 Miles to Four Lane Hwy
26.5 Miles to Interstate 69
Lot Size - 9+ Acres
Suitable for 100,000+ SF
Building


Dunkerly Industrial Site
Linton, Indiana - 60+ Acres
>Rail-served
>All Utilities to the site
>Verisite Certified
Indiana Railroad Company
Cnty Road 1000 W
St. Hwy 54
CITY of LINTON
INDIANA
IMPA
INDIANA MUNICIPAL POWER AGENCY

RANKINGS & ACCOLADES

#1 in the Midwest & #5 Nationally for Business
CHIEF EXECUTIVE

#1 for Government Efficiency
U.S. NEWS & WORLD REPORT

#1 in the Midwest for Entrepreneur Friendliness
SBE COUNCIL

#1 Airport in North America
AIRPORTS COUNCIL INTERNATIONAL 2010-2018

#1 for Infrastructure
CNBC

#2 for Long-Term Fiscal Stability
U.S. NEWS & WORLD REPORT

#3 Most Affordable State
U.S. NEWS & WORLD REPORT

#4 for Cost of Doing Business
CNBC

EDGE TAX CREDIT

- The Economic Development for a Growing Economy (EDGE) Tax Credit provides a conditional incentive to companies to support new job creation.
- Calculated as a percentage (not to exceed 100%) of the expected increased tax withholdings.

HBI TAX CREDIT

- The Hoosier Business Investment (HBI) Tax Credit provides a conditional incentive to companies making a sizeable capital investment in order to locate or grow in Indiana.
- Updates to the HBI tax credit expand qualified investment to capture modernized equipment used in today's manufacturing and logistics sectors, including refurbished machinery, technology-integrated equipment, as well as 3D and other digital printing equipment.

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